



## GLENN NEWMAN, CPA/ABV/CFF, MBA

Villanova, Pennsylvania

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### **EDUCATION/ACCREDITATIONS:**

- Master of Business Administration Economics/Finance, West Chester University (1992)
- B.S. in Accounting, Pennsylvania State University (1980)
- Certified Public Accountant in Pennsylvania (CPA)
- Certified Fraud Examiner (CFE)
- Accredited in Business Valuation (ABV)
- Certified in Financial Forensics (CFF)

### **FORENSIC, LITIGATION & VALUATION EXPERIENCE:**

Mr. Newman, a forensic accountant, has provided a variety of financial consulting and accounting services to attorneys, insurance companies, governmental agencies and public and private corporations since 1980. He has provided expert testimony at trial/deposition in excess of 140 times in venues throughout the United States. Newman has been retained to provide expert testimony in intellectual property infringements (patent, trademark, trade secret and copyright), acquisition disputes, shareholder and valuation related disputes, breach of contract matters, fraud issues, among others. He specializes in the analysis and quantification of lost profits, reasonable royalties, lost opportunity, excess costs and other forms of economic damages/monetary recovery. Industries represented include technology, telecom, pharmaceutical, medical devices, textiles, food products, service industries, packaging, basic materials, heavy equipment, insurance, construction and real estate development, hospitality and entertainment, financial services, healthcare, textiles, among others.

In addition, Mr. Newman has served as a Neutral and Special Master and has held numerous leadership positions with the American Institute of CPAs as well as a national accounting firm.

### **Previous employment experience:**

- Newman Forensics, LLC (since Jan. 2016)
- Baker Tilly Virchow Krause, LLP (formerly ParenteBeard LLC):
  - Partner (1993 – 2016)
  - Forensic & Litigation Services, National Practice Leader (1999 – 2012)
- Curtis Consulting Group, Ltd. – Founder and Director of Technical Services (1990 – 1993)
- Laventhol & Horwath – Manager, Litigation and Insurance Consulting Dept. (1983 – 1990); Auditor (1981 – 1983)

### **OTHER EXPERIENCE:**

Mr. Newman has participated in the ownership, acquisition, operation and sale of several private investment-related ventures in the development of real estate and health care facilities.

**PROFESSIONAL AFFILIATIONS:**

- American Institute of Certified Public Accountants (“AICPA”):
  - *Journal of Accountancy* Editorial Board (2004 – Present)
  - Certified Financial Forensics Exam Writing Committee (2010 – 2012)
  - Forensic & Valuation Services (“FVS”) Committee, Strategic Planning Task Force (2009 – 2011)
  - Forensic & Valuation Services Executive Committee (2006 – 2009)
  - Professional Ethics Task Force (2006)
  - Volunteer of the Year Award (2004 – 2005)
  - Litigation and Dispute Resolution Subcommittee/Forensic & Lit. Svs. Committee (2002 – 2006)
  - FLS Economic Damages Task Force (Chairperson 2004 – 2005)
  - Chairperson, National Conference on Advance Litigation Services and Fraud (2004 – 2006)
- American and Pennsylvania Institutes of Certified Public Accountants (PICPA)
- PICPA Committee on the Construction Industry, Former Chairman
- Association of Certified Fraud Examiners

**PUBLICATIONS:**

- Intellectual Property Damages: You can’t always get what you want, *Kentucky CPA Journal* (2019)
- Reasonable Royalty Damages: No Longer ‘Same as it Ever Was,’ *The Legal Intelligencer* (2011)
- Independence and Integrity and Objectivity in Performing Forensic and Valuation Services (Co-author), AICPA, Forensic & Valuation Section, Special Report 08-1 (2008)
- How Reasonable Is Your Royalty? (Co-author), *Journal of Accountancy* (2008)
- The Tips and Tools Your Financial Expert Needs to Succeed (Co-author), BNA, Inc. (2006)
- The Statement of Cash Flows, Practising Law Institute (2006)
- Income Statement & Its Importance, Practising Law Institute (2006)

- Patent Infringement Damages: The Basics and Beyond (Co-author), AICPA National Conference on Fraud and Litigation Services (2006)
- Processes Undertaken During a Construction Project (Co-author), American Bar Association (2006)
- Damages Aren't Always Patently Obvious (Co-author), *Journal of Accountancy* (2004)
- You Can't See the Future by Looking Backward, AICPA Publication - CPA Consultant (2004)

**SPEAKING ENGAGEMENTS:**

Mr. Newman has spoken on lost profits, economic damages resulting from intellectual property infringements, breaches of contracts, shareholder/acquisition matters, construction defaults and delays; ethics, industry standards and professional responsibility; among other topics.

Sponsoring organizations have included the American Institute of CPAs, Penna. Institute of CPAs, Florida Institute of CPAs, Kentucky Society of CPAs, Louisiana Society of CPAs, American Intellectual Property Law Association, Philadelphia Intellectual Property Law Association, Financial Consulting Group, Dallas Bar Association, Practising Law Institute and others.